





# AN INTRODUCTION TO FAIRTRADE CAMPAIGNS

18th November 2020

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- 1. An introduction to campaigning
- 2. Why Fairtrade?
- 3. Fairtrade Fortnight 2021
- 4. Get involved

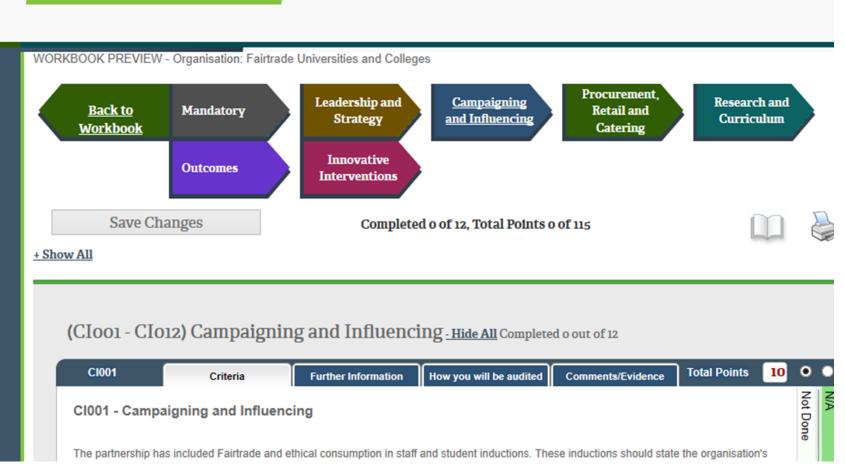




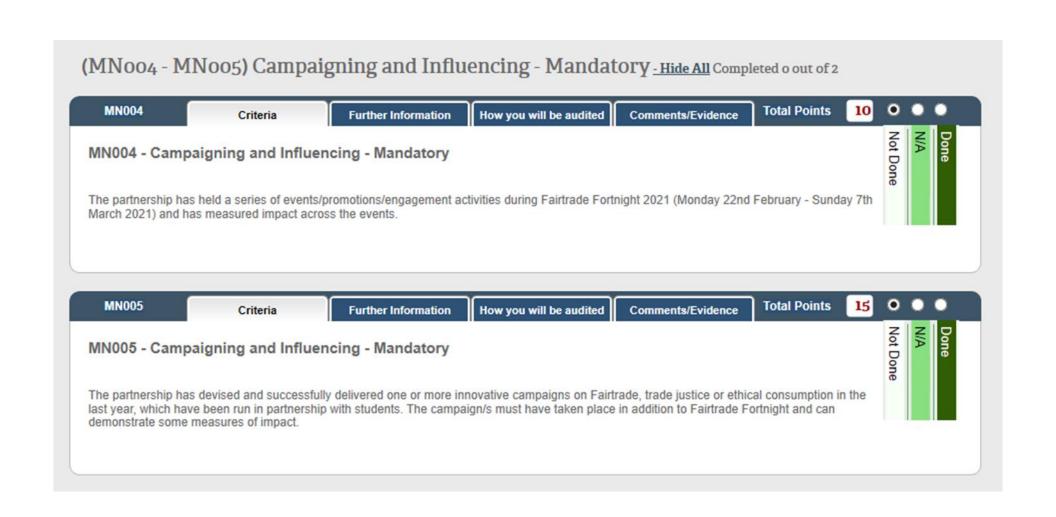


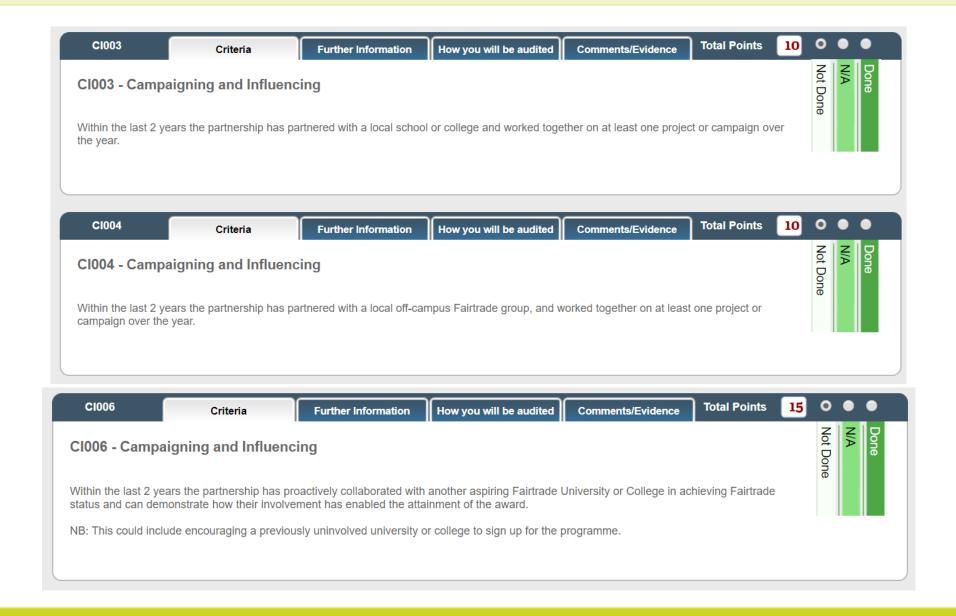














## CAMPAIGNING DURING THE COVID-19 PANDEMIC

In the text box, tell us about any barriers to campaigning that currently exist at your institution...













## CAMPAIGNING IS ABOUT CHANGE

- Lobbying (university senior management, businesses, government etc.)
- Mass mobilisation (e.g. signing a petition)
- Influencing behaviour (e.g. changing purchasing habits)
- Increasing awareness









**Who:** Who are you reaching, whose support do you need, who are the key stakeholders?

What and why: What is the focus of your campaign and why is it important to your students /staff/wider community?

**How:** What channels /resources will you use, how will you make people aware, and how will you mobilise them to take action if relevant?

Outcome: What positive outcomes might come as a result of the campaign?











## **OVER TO YOU!**

In the text box, tell us about any events or campaigns you have worked on at your university or college as part of the award...















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#### Where does the power lie in conventional trade?

#### 'Profoundly disappointing': KitKat cuts ties with Fairtrade

Fairtrade label guarantees farmers get a set minimum price and a financial bonus



- The state of the

#### PA Wire

Tue 23 Jun 2020 00.01 BST



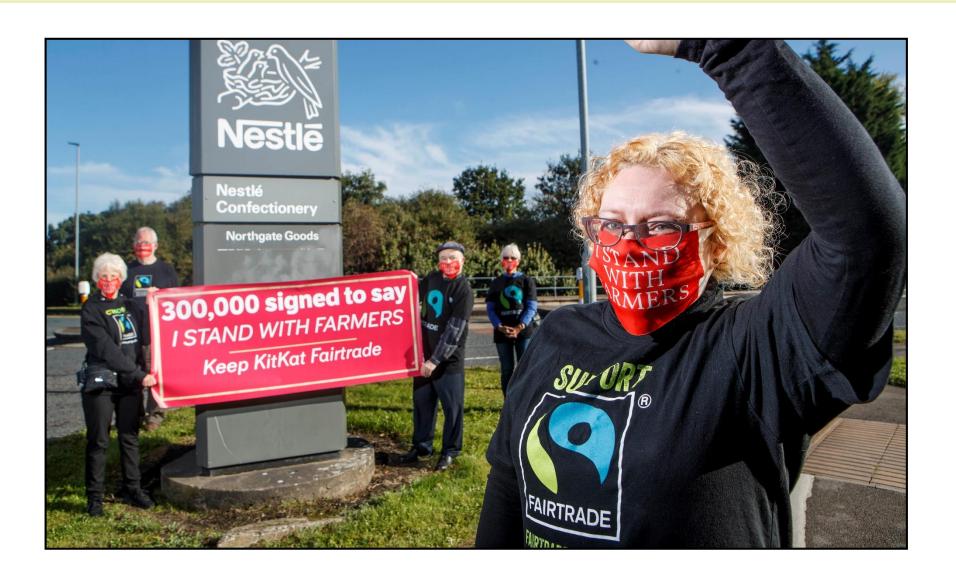








- Announced in June 2020
- Nestle have sourced Fairtrade cocoa and sugar for KitKat since 2010
- 25,000 Fairtrade farmers affected
- The Ivorian Fair Trade Network (RICE) spoke on behalf of affected farmers
- Farmers raised concerns about livelihoods asking Nestle to keep Kit Kats Fairtrade
- 50% drop in amount of Fairtrade Premium



Fairtrade is a vibrant movement reaching 1.5 million people with thousands of communities campaigning for Fairtrade and promoting Fairtrade products.







DONORS 750+



**SUPPORTERS 100,000+** 



UNIVERSITIES 50



BUSINESSES & BRANDS 500+



WORKPLACES
ACROSS THE UK



SCHOOLS 1,000



APPG 80 MPS



FAITH GROUPS 8,000



COMMUNITIES 4,000





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#### **FORTNIGHT 2019**

Raised awareness of the need for a Living Income for cocoa famers in Côte d'Ivoire and Ghana







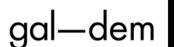


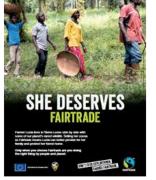
#### **FORTNIGHT 2020**

Highlighted the invisible women in cocoa and that 'She Deserves' a Living Income too, with huge reach of a new audience









#### PROGRESS TO DATE

- Fairtrade cocoa sales have grown since we began our Living Income campaign
- In 2019, we handed in a 52K strong petition to government
- There has been a 20% increase in Fairtrade Minimum Price & Premium in cocoa
- New brands have joined the movement to pay a Living Income too
- Cote D'Ivoire and Ghana introduced a National Living Income Differential





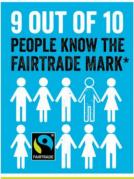


89 MPS AND 3 PEERS ATTENDED THE **ALL-PARTY PARLIAMENTARY** GROUP (APPG) RECEPTIONS













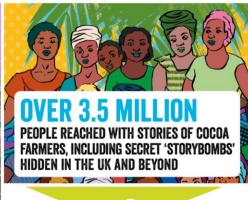


**BROADCAST COVERAGE** ON BBC NEWS AND ITV NEWS









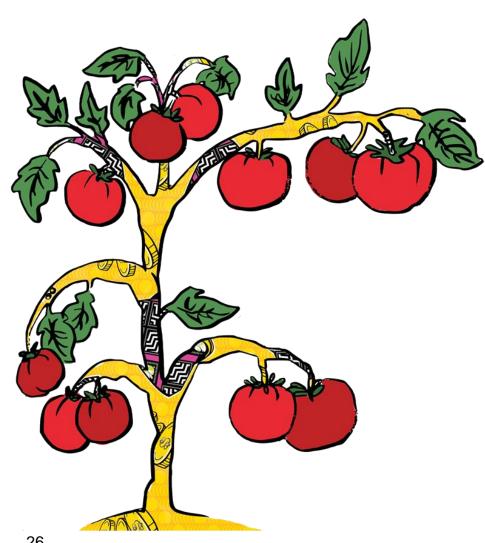


**INCLUDING ALDI, ARENA** FLOWERS, BEN & JERRY'S, **CLIPPER. CO-OP. DIVINE GREGGS, LIDL, OCADO** TONY'S CHOCOLONELY **WAITROSE & PARTNERS** AND WHITE STUFF



### **FAIRTRADE FORTNIGHT 2021**

### 22 FEBRUARY – 7 MARCH



What's the problem? Small holder farmers in the global south are disproportionately affected by climate change, and low incomes further contribute to environmental degradation. Farmers can't address the climate crisis if they can't afford basic human rights like a nutritious diet, children's education or healthcare.

What's the solution? Fairtrade ensures farmers receive fairer prices so they are better able to invest in adapting to climate challenges and protecting the environment around them.

What's our objective? Build public understanding of the role Fairtrade plays in addressing the climate crisis.





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## GET INVOLVED IN THE 'CHOOSE THE WORLD YOU WANT' FESTIVAL FOR FAIRTRADE FORTNIGHT 2021!

For two weeks each year, the Fairtrade movement unites to shine a light on the difference Fairtrade makes whilst highlighting the problems that producers still face. In 2021, join us to discover how choosing Fairtrade has a wider impact on the planet by supporting producers in the fight against climate change.

'Choose the World You Want' is the theme for the vibrant online festival running between 22 February and 7 March to celebrate Fairtrade Fortnight, which will include live events, pre-recorded sessions, a market place, virtual cook-alongs, exhibitions and more! All activities will support our message that Fairtrade is the right choice for both people and planet. And we want **YOU** to get involved!

Do you have an idea for an event or content that would support our Festival message?

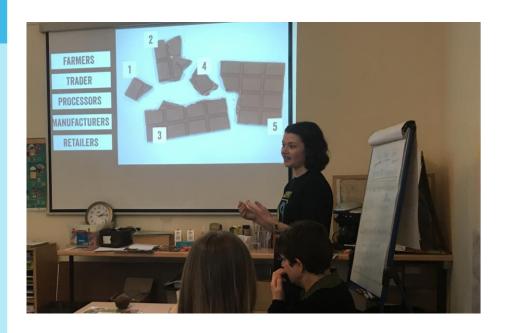
Fill out this application form by **10th January 2021** for a chance to be showcased at the biggest Fairtrade event of the year.





#### **YOUR DETAILS**

First name*
Last name*
Email*
Phone Number*
Organisation*
NEXT







Stay in touch via newsletter and email

 Digital campaigns guide launching first week of December

Join the Fairtrade University Network Group

- email J.E.Williamson@mdx.ac.uk

Log your impact!



## **THANK YOU!**

In the text box, tell us what webinars you would like to see next from the Fairtrade University and College Award Team...











## ANY QUESTIONS?







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